

Press trial plans are unique and test protocols vary — their differences affect pricing. The following rates do not represent the full cost of a press run, including shipping, disposal, or material costs.

One day refers to an eight hour day: 8a.m.– 4:30 p.m., Monday–Friday, (except holidays.)

(Start-up and shutdown time is included in the eight hour period. Minimum charge for use of WMU coater is one full eight-hour day.)

Additional charges for nonstandard ink changes and custom plates.

## Scheduling

To schedule your next trial, contact Joel Kendrick at joel.kendrick@wmich.edu or +1 (269) 276-3533.

## 2011–12 Printing Pilot Plant Rates

### 23” Cerutti 4-Station Gravure Press Rates\*

#### US Dollars

Full eight-hour day .....	\$5,200
Half day (8 a.m. to 12:01 p.m. EST.)* .....	\$3,000
Toll Coating .....	Contact the Director

### 10” Comco 3-Station Flexographic Press Rates\*

#### US Dollars

Full eight-hour day .....	\$1,800
Half day (8 a.m. to 12:01 p.m. EST.)* .....	\$1,000
Toll Coating .....	Contact the Director

\*Runtime after 12:01 p.m. will result in a full day charge.

## Testing

The Pilot Plants of WMU are home to a very large inventory of testing equipment for evaluating paper, coating, ink, and print quality. This equipment and operators are available for contract testing and reporting. Hourly rates vary between \$85–\$230 / hr and depend upon the test and number of operators required.

## Consulting

Printing Pilot Plant Director — Minimum \$75 / hour + travel expenses — Consulting is available on-site, off-site or at your customer’s facility. Rates vary slightly depending on scope of project. Additional staff members can also be contracted at various rates dependent on experience and scope of work.

## Materials and Supplies

All materials and supplies, whether ordered or from WMU stock, and used during a press run are invoiced at cost plus a 20% handling fee. This includes plates, cylinders, inks, solvents, alterations or additions, cleaning supplies, waste disposal, shipping costs, etc.

## Billing Terms

The University will send an invoice upon completion of the work with billing terms of 30 days. After the term a 1.5% monthly finance charge will occur.

## Cancellation Policy\*

To avoid monetary penalty, pilot runs must be cancelled at least 10 days before the first booked run date. If not, a payment of 50% of total booked value will be invoiced to your company.