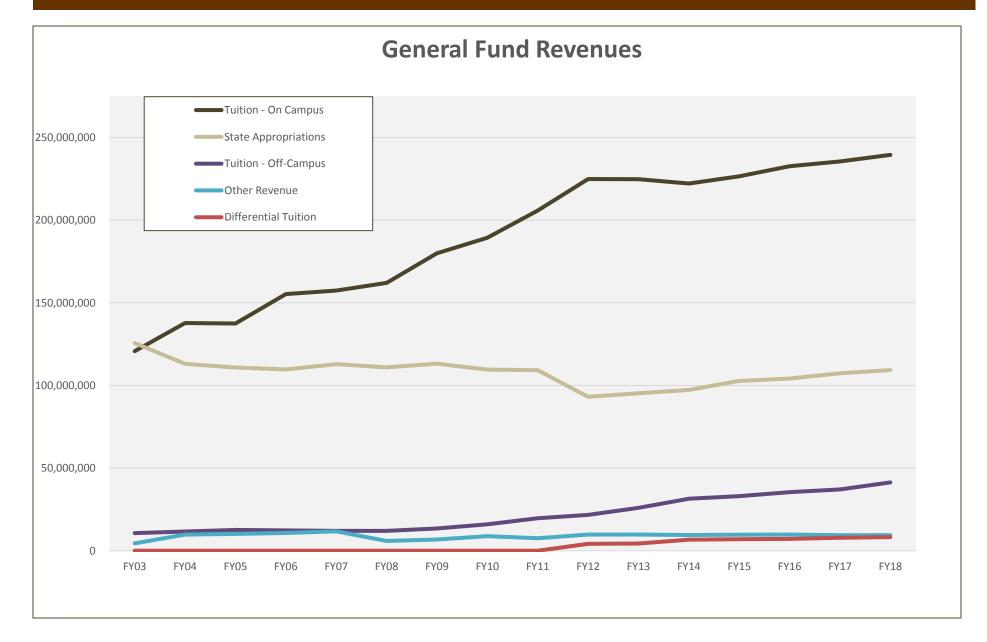


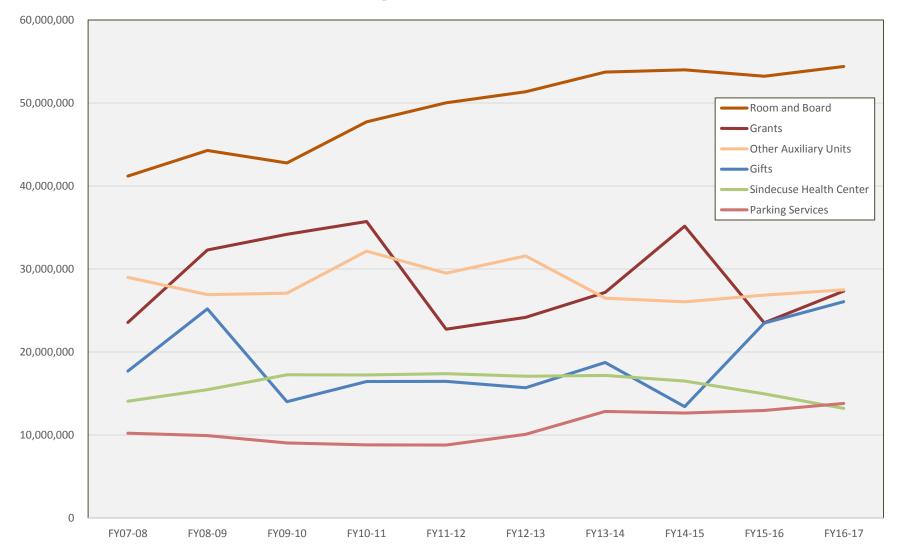
Budget Presentation Faculty Senate February 1, 2018

Revenue Trends



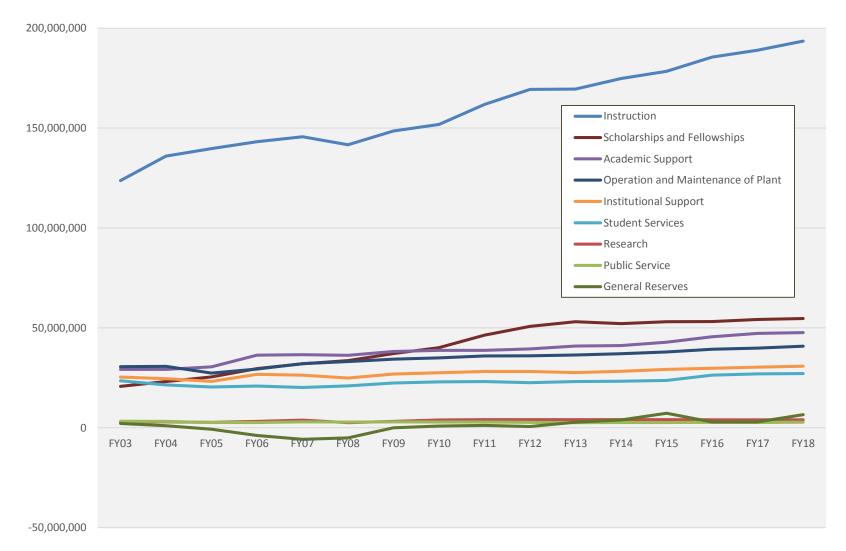
Non-general Fund Revenue Trends

Non-general Fund Revenues



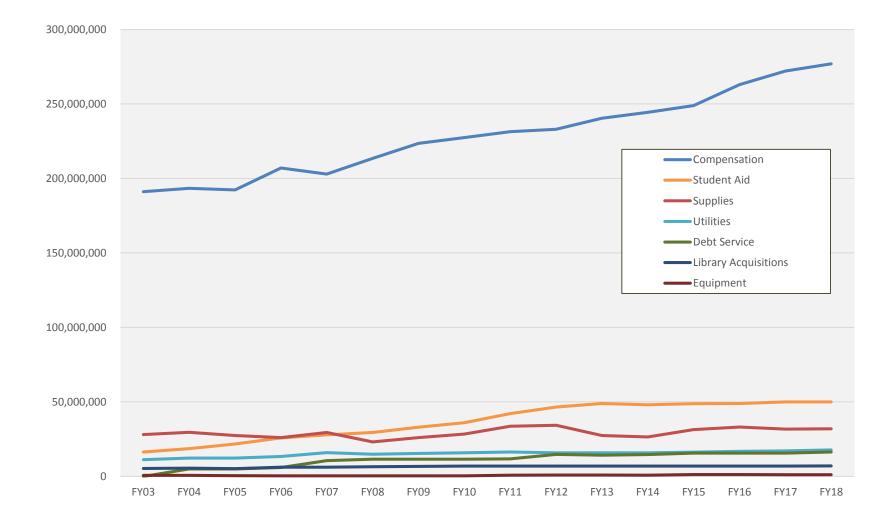
Trends in General Fund Expenses by Function

Expenses by Function

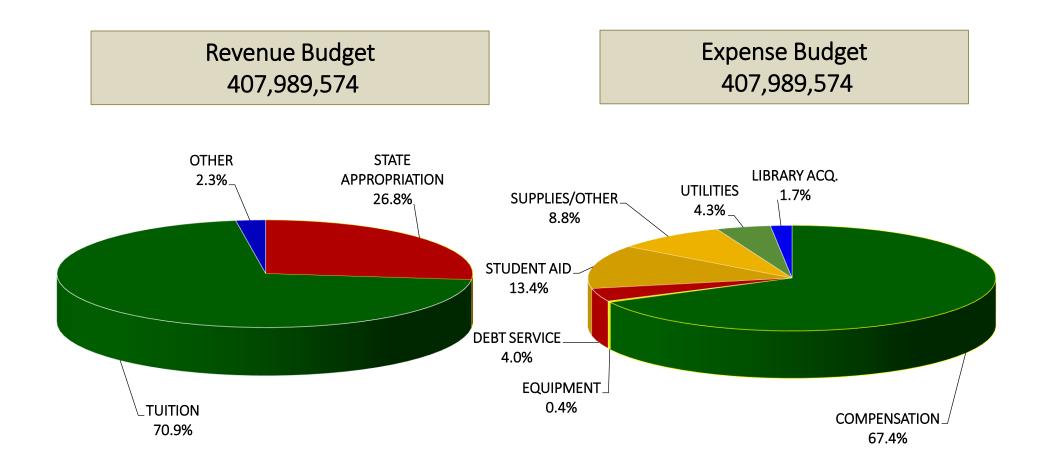


Trends in General Fund Expenses by Type

General Fund Expenses by Type

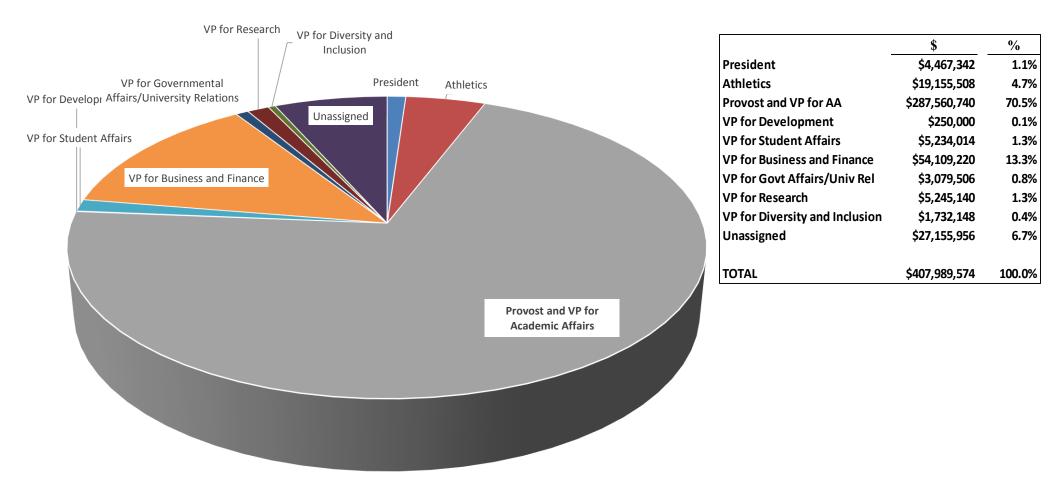


FY 2017/18 General Fund Budgeted Revenue and Expense

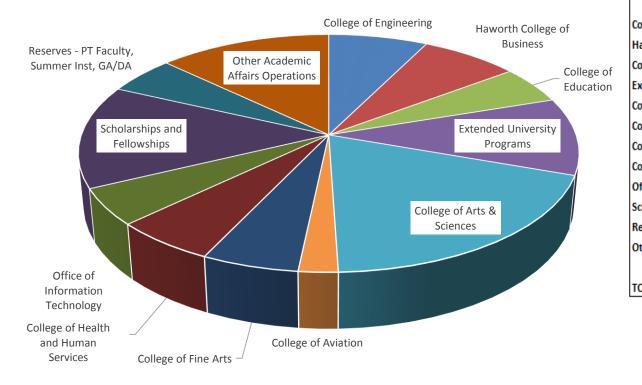


Note: Debt service is the repayment of debt including principal and interest.

General Fund Net Budgeted Dollars by Executive Area

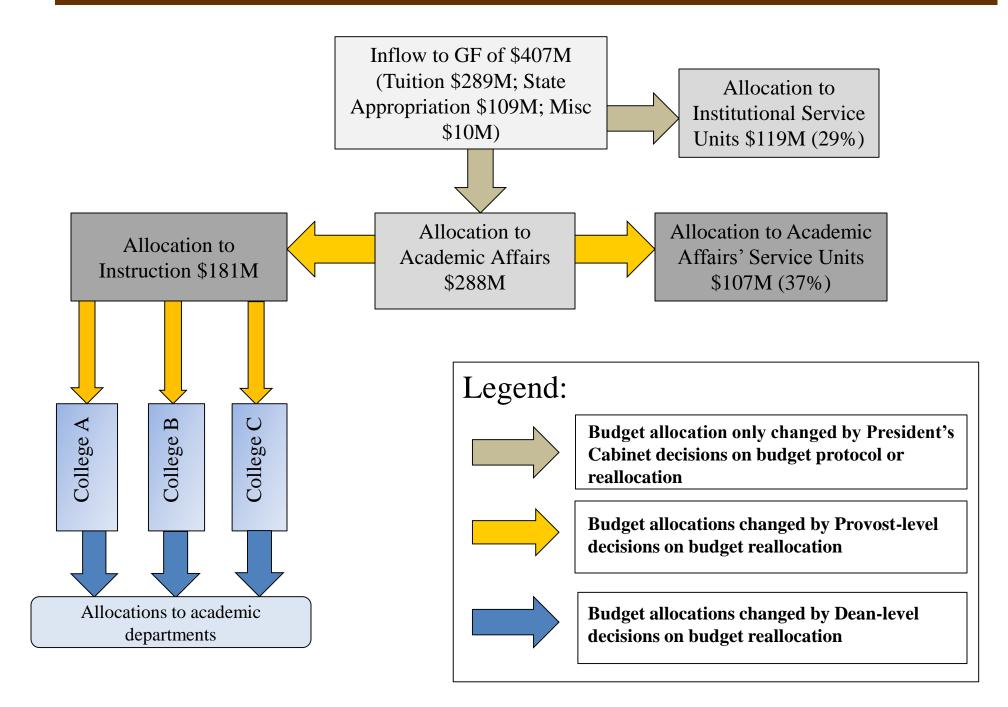


Academic Affairs General Fund Net Budgeted Dollars by College/Area



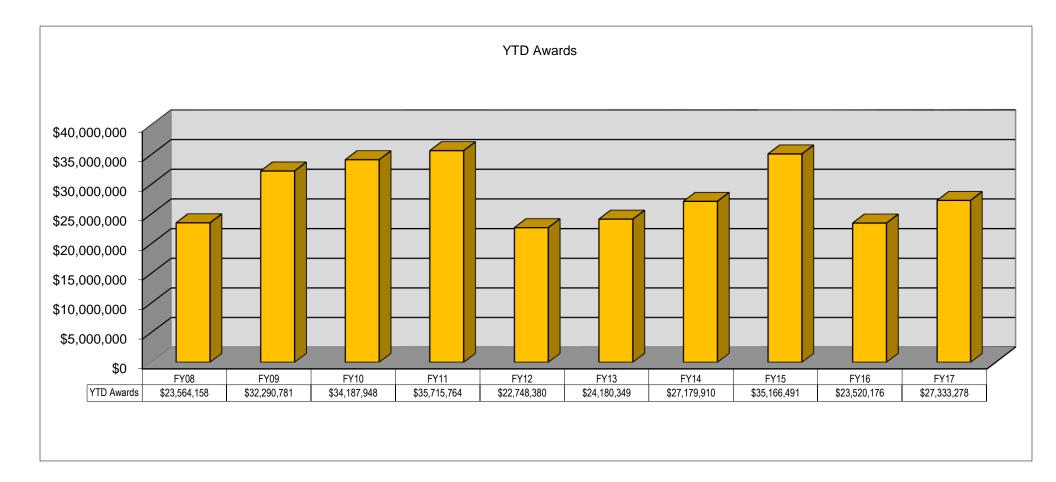
	\$	%
College of Engineering	\$21,328,831	7.4%
laworth College of Business	\$21,142,674	7.4%
College of Education	\$14,702,507	5.1%
xtended University Programs	\$30,245,588	10.5%
College of Arts & Sciences	\$54,854,988	19.1%
College of Aviation	\$6,323,292	2.2%
College of Fine Arts	\$15,626,139	5.4%
college of Health and Human Services	\$16,676,103	5.8%
Office of Information Technology	\$14,259,289	5.0%
cholarships and Fellowships	\$40,384,464	14.0%
leserves - PT Faculty, Summer Inst, GA/DA	\$14,769,682	5.1%
Other Academic Affairs Operations	\$37,247,183	13.0%
OTAL	\$287,560,740	100.0%

CONCEPTUAL VIEW OF CURRENT GENERAL FUND ALLOCATIONS





Ten Year History of Grant/Contract Awards



Note: For the fiscal year ended 06/30/2017 grant/contract awards were 4.90% of total budgeted revenues.



	6/30/2013	6/30/2014	6/30/2015	6/30/2016	6/30/2017	5-Year Average
WMU						
Cash Received	\$14,377,396	\$1,321,060	\$11,567,058	\$17,712,901	\$16,867,131	\$12,369,109
Cash Pledged	\$3,954,495	\$2,000,279	\$8,810,675	\$8,600,608	\$8,609,008	\$6,395,013
Planned Gifts Pledged	\$4,372,000	\$3,019,000	\$4,343,000	\$4,779,000	\$11,542,013	\$5,611,003
Inkind Received	\$570,088	\$2,112,151	\$1,583,823	\$2,681,556	\$362,586	\$1,462,041
Inkind Pledged	\$63,394	\$32,123	\$2,198,335	\$31,501	\$43,898	\$473,850
Total	\$23,337,373	\$8,484,613	\$28,502,891	\$33,805,566	\$37,424,636	\$26,311,016
WMed	\$41,534,440	\$46,969,031	\$56,763,307	\$36,496,694	\$28,441,264	\$42,040,947

Note: For the fiscal year ended 06/30/2017 cash gifts (excludes endowed gifts) received for the benefit of WMU were 3.02% of total budgeted revenues.

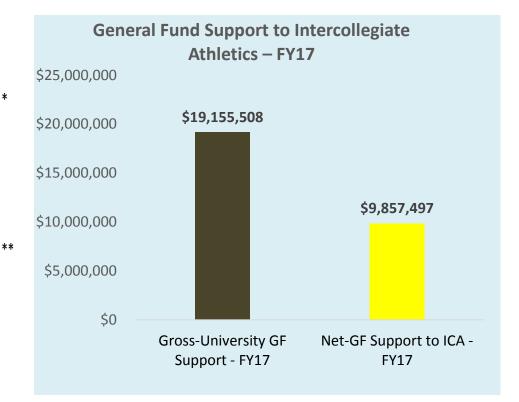
Division of Intercollegiate Athletics General Fund Support - Gross and Net Contribution

Amount	
\$19,155,508	
(\$6,446,818)	
(\$1,424,418)	
(\$1,426,776)	
\$9,857,497	

Approximately 48% of general fund support is returned to the University

*4.70% of total general fund budget

**2.42% of total general fund budget



Note: Gifts received for Athletic scholarships for FY2017 total \$62,010.



- 1) Increase accountability at all decision-making levels by linking strategic decisions with financial decisions.
- 2) Enhance transparency through use of formulas to determine revenue and cost allocation in a way that is objective and easy to understand.
- **3)** Incentivize revenue generation and cost effective practices at all levels of the university.
- 4) Preserve and support the values that are determined to be important to WMU. It is recognized that we will continue to offer programs and services that are key to WMU. The new budget model is merely a more thoughtful and strategic approach to resource allocation.



New Budget Model Design and Implementation Timeline

- Initial 3-year plan presented to President for approval February/March 2018
- Project kick-off and planning stage April 2018 August 2018
- Initial design phase September 2018 September 2019
- Final design phase October 2019 June 2020
- Model new design and follow-up on feedback July 2020 April 2021
- Implement new budget model July 2021 (FY2022)

